

LU0414216498 - Registered in: LU-FR

Key figures

NAV : 202.06 €

Share AUM : 14.76 M€ **Fund size** : 78.79 M€

Investment horizon



Characteristics

Legal form : Sub-fund of the Luxembourg

SICAV La Française LUX

Share class: B share **Inception date**: 12/05/2009

Benchmark: STOXX EUROPE 600 in euro (net

return)

Former benchmark: until 28/09/2012: Stoxx

Europe 600 price index

Allocation of distributable amounts:

Accumulated

Valuation frequency: Daily

Currency : Euro
Clients: All subscribers

Risks incurred : discretionary, equity, exchange,

volatility, capital loss

Commercial Information

ISIN Code: LU0414216498

Bloomberg Ticker : UFGTCSB LX Equity

Cut-off time: D at 11:00 am CET

Settlement : D+2
Eligibility for PEA : Yes
Max. subscription fees : 3.0%
Max. redemption fees : none

Running costs as of 31/12/2016: 2.57%

Performance fees : 20% of excess performance above Stoxx Europe 600 (NR) - capped at 2.5%

of AUM

Custodian : BPSS Luxembourg

Administrator : BPSS Luxembourg

Management company : La Française AM

International

Investment manager: La Française Inflection

Point

Fund manager : Damien BUFFET Distribution : La Française AM

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Monthly report - 29 December 2017

Past performance to 02/10/2012 correspond to the previous management performance. Fund name change as of 18/05/2015, Formerly LFIP Trend Opportunities B

Investment strategy

The aim of the Sub-Fund is to outperform the STOXX EUROPE 600 Index (SXXR) (total return) denominated in euros over the recommended investment period.

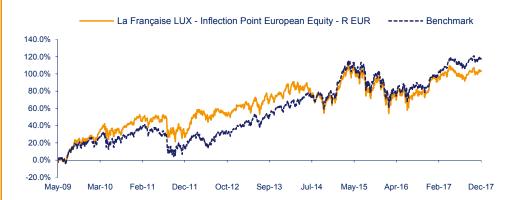
The Sub-Fund will invest a minimum of 75% in the European Union, Norwegian and Icelandic equities. The remaining 25% may be invested in international equities including emerging markets.

Net performance in Euro

Past performance is not a guarantee of future results. This performance does not take into account fees and expenses related to subscription and redemption of shares.

Cumulative	1 months	3 months	YID	1 year	3 years	5 years	inception*
Fund - B share	0.83%	0.30%	4.65%	4.65%	18.34%	27.93%	102.81%
Benchmark	0.72%	0.57%	10.58%	10.58%	23.29%	59.65%	117.28%
						* Inception o	date 12/05/09
Annualized				1 year	3 years	5 years	Inception*
Fund - B share				4.66%	5.78%	5.05%	8.53%
Benchmark				10.61%	7.24%	9.81%	9.40%

Evolution of performance since inception



Risk indicators

Weekly	1 year	3 years	5 years
Fund volatility	9.37%	15.77%	15.42%
Index volatility	7.63%	14.95%	14.19%
Tracking-Error	4.28%	4.78%	5.16%
Sharpe ratio	0.54	0.38	0.29
Information ratio	-1.39	-0.33	-0.94
Beta	1.10	1.01	1.03
Alpha	-6.99%	-1.62%	-5.10%

Return analysis

	Over 5 years
Max. run-up	36.05% (from 11/02/16 to 10/05/17)
Max. Drawdown	-26.53% (from 15/04/15 to 11/02/16)
Recovery	not achieved
Best month	8.5% (févr-15)
Worst month	-8.4% (August-15)
% Months >0	58.33%
% Months outperf.	38.33%

Monthly net performance (%)

		Jan.	Feb.	March	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Year
2017	Fund	-1.77	2.11	4.03	0.24	0.80	-3.40	-0.59	-1.09	4.19	2.14	-2.61	0.83	4.65
	Index	-0.31	3.05	3.32	1.98	1.45	-2.53	-0.35	-0.79	3.90	1.91	-2.02	0.72	10.58
2016	Fund	-7.10	-2.66	2.56	2.04	1.37	-8.23	5.03	1.88	-0.55	1.02	0.96	7.17	2.42
	Index	-6.37	-2.21	1.40	1.75	2.50	-4.83	3.73	0.74	-0.11	-1.03	1.05	5.75	1.73
2015	Fund	5.84	8.45	2.34	-0.75	2.20	-4.60	2.59	-8.36	-4.10	8.09	4.50	-4.63	10.41
	Index	7.25	6.98	1.68	0.10	1.67	-4.49	4.01	-8.23	-4.06	8.08	2.81	-5.03	9.60
2014	Fund	-1.17	5.62	-1.02	-2.36	2.05	-4.13	-3.76	1.65	-1.95	-0.86	2.73	-2.16	-5.66
	Index	-1.66	5.00	-0.79	1.57	2.60	-0.52	-1.64	2.03	0.41	-1.74	3.26	-1.28	7.20
2013	Fund	2.51	0.13	0.94	-0.90	3.44	-5.36	7.22	-3.01	3.60	2.23	1.52	1.95	14.59
	Index	2.81	1.15	1.64	1.66	2.04	-5.07	5.21	-0.51	4.52	3.93	1.03	1.03	20.79





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SAI Process (**)



Portfolio structure



■ Equities : 99.67%

Money market funds: 0.31%

■ Cash: 0.03%

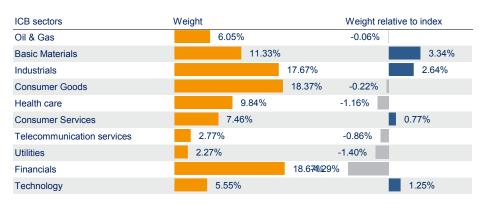
Portfolio Statistics

Number of holdings	60
Equity net exposure	99.67%
Top 10 holdings weight	26.22%
Top 20 holdings weight	47.20%
Average holdings weight	1.66%
Mid & Small (% equity)	8.54%

Porfolio average SAI Score



Sector breakdown



5-factors Scoring (**)

Max. score 10, min. score 0



(**) Explanation on page 3 of this document

Main SAI Scores

Max. score 10, min. score 0

Best SAI scores	Weight	SAI Score
St Microelectronics	2.07%	8.2
Shire Plc	2.89%	8.2
Sap Ag	2.06%	7.8
Continental Ag	1.05%	7.6
Worst SAI scores	Weight	SAI Score
Worst SAI scores Rio Tinto Plc	Weight 1.18%	SAI Score 5.5
110101011100100		
Rio Tinto Plc	1.18%	5.5

Top holdings (excluding cash)

Name	Weight	SAI Score
Shire Plc	2.89%	8.2
Orange Sa	2.76%	7.2
Sanofi Aventis	2.72%	7.0
Abn Amro Group Nv-Cva	2.64%	6.6
Fresenius Medica	2.61%	7.1
Compagnie Financière Richem	2.59%	6.2
Credit Agricole Sa	2.54%	7.1
Lvmh	2.53%	7.1
Hsbc Holdings Plc	2.47%	5.9
Thyssenkrupp Ag	2 46%	6.4

Currency exposure

In % of AUM Forex exposure as of 29/12/2017 : 100.00%

1 orex exposure us of 25/12/2017 : 100:00/0					
EUR	74.96%				
GBP	19.53%				
DKK	2.89%				
CHF	2.59%				
SEK	0.03%				
CAD	0.00%				
USD	0.00%				
ZAR	0.00%				
NOK	0.00%				

In % of AUM in operation date

Main operations (excluding cash) over the month

New positions	Weight	Closed positions	Weight
Ap Moeller - Maersk A/S-B	1.25%	Ingenico	0.96%
Asml Holding Regr. Nv	0.99%	Accor	0.60%
Compugroup Medical Ag	0.44%		
Strengthened positions	Weight	Reduced positions	Weight
Vallourec	0.51%	Asos Plc	0.51%
Saint Gobain	0.25%	Smurfit Kappa	0.40%
Schneider Sa	0.25%	Kbc Bankverzekeringsholding	0.25%
Buzzi Unicem S.P.A.	0.25%	L'Oréal	0.25%





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SAI (Strategically Aware Investing)

SAI (Strategically Aware Investing) is an innovative stock selection method combining financial criteria and strategic research: in addition to conventional ESG (Environmental, Social and Governance) criteria, we consider companies' innovation capacity and responsiveness, we analyse Megatrends as an element of corporate strategy contextualisation and cross-check these data against the financial analysis.

The E, S and G factors are combined with a company's innovation capacity and adaptability &responsiveness to form what we call the 5 factors.

Megatrends are the secular global trends that shape today's and especially tomorrow's world. We have identified ten Megatrends, ranging from environmental (such as climate change) to social ones (such as growing urbanisation).

We analyse the impact of these 5 factors and of these trends on business development.

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SAI Scoring (or qualitative scoring)

The SAI score is a combination of the scores derived from three stream of analysis:

- 5-Factor analysis
- Megatrends Analysis
- Financial Analysis

The SAI score ranges from 0 (poorest) to 10 (best), just like all the scores comprising it.

6 5

5-factors Scoring

The 5-factor score is a combination of the scores allocated to the 5 factors comprising our model:

- 1. Environment
- 2. Human capital
- 3. Organisational capital
- 4. Innovation capacity
- Adaptability & responsiveness





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